

# Survey of Environmental Goods and Services, 2015

**CONFIDENTIAL once completed.**

Selon nos dossiers votre langue de préférence est l'anglais, si vous préférez recevoir ce document en français, veuillez nous appeler au numéro sans frais suivant : 1-866-445-4323

Please verify the business or organization name, contact person and address for this questionnaire and correct where needed.

Legal name

Operating name

First name

Last name

Title

Address (number and street)

City

Province, territory or state  Postal code or ZIP code

Country

## Business or organization contact information

The contact person is the person who should receive this questionnaire. The contact person may not always be the one who actually completes the questionnaire.

Email address (ex. user@example.gov.ca)

Telephone number (including area code)	Extension number	Fax number (including area code)	Preferred language of communication
<input type="text"/>	<input type="text"/>	<input type="text"/>	<input type="radio"/> English <input type="radio"/> French

**This information is collected under the authority of the *Statistics Act*, Revised Statutes of Canada, 1985, Chapter S-19. COMPLETION OF THIS QUESTIONNAIRE IS A LEGAL REQUIREMENT UNDER THIS ACT.**

## Introduction

### Purpose of the survey

This survey collects data on sales of environmental goods and services. These data will be aggregated with information from other sources to produce official estimates of national and provincial/territorial economic activity related to environmental protection. This information can be used by businesses for market analysis, by trade associations to study the performance of the environment industry, by governments to develop policies and by researchers. The information may also be used by Statistics Canada for other statistical and research purposes. For further information, please consult the enclosed Reporting Guide.

For more information on this survey, please access [www.statcan.gc.ca](http://www.statcan.gc.ca).

### Confidentiality

The *Statistics Act* protects the confidentiality of information collected by Statistics Canada. Statistics Canada is prohibited by law from releasing any information it collects which could identify any person, business, or organization, unless consent has been given by the respondent or as permitted by the *Statistics Act*. Statistics Canada will use the information from this survey for statistical purposes.

### Data-sharing agreements

Information on data-sharing agreements can be found in the guide accompanying this questionnaire.

### Fax or email transmission disclosure

Statistics Canada advises you that there could be a risk of disclosure during the transmission of information by facsimile or email. However, upon receipt, Statistics Canada will provide the guaranteed level of protection afforded all information collected under the authority of the *Statistics Act*.

### Inquiries

If you require assistance in completing this questionnaire or if you have any questions or comments regarding this survey, please refer to the Reporting Guide and Glossary of Terms accompanying this questionnaire or contact:

**Statistics Canada**  
Telephone (toll-free): 1-866-445-4323

In all correspondence concerning this questionnaire, please quote the identification number that appears on the address label.

### Record linkages

To enhance the data from this survey, Statistics Canada may combine it with information from other surveys or from administrative sources.

### Coverage

Please include in this questionnaire the data for the establishment identified above.

### Important :

**Please return the completed questionnaire to Statistics Canada in the enclosed envelope within 21 days of receipt.** If you are unable to do so, kindly inform our office of the expected completion date.

The reporting unit for this survey is an establishment. An establishment is generally a single physical location where industrial operations are performed or where services are provided and from which the accounting data required to measure production is available (principal inputs, revenues, salaries, wages).

### A - Reporting period information

1. Please report information for this establishment's fiscal period **ending between April 1, 2015 and March 31, 2016**. Please indicate below the reporting period covered by this questionnaire.

**Example: If your 12-month fiscal period ends September 30, please report for the year starting October 1, 2014 and ending September 30, 2015.**

From:	C0101	Year	Month	Day
		<input type="text"/>	<input type="text"/>	<input type="text"/>
To:	C0102	Year	Month	Day
		<input type="text"/>	<input type="text"/>	<input type="text"/>

2. If the fiscal year reported for this establishment is less than a full year, please check the reason(s) below:

- C0201  Seasonal operations  
C0202  New business  
C0203  Change of fiscal year  
C0204  Change of ownership  
C0205  Ceased operations  
C0206  Temporarily inactive

### Reporting instructions (consult enclosed Reporting Guide)

- Complete only the questions that apply to the establishment identified on the label
- When figures are not readily available, please provide your best estimate
- Report all monetary values in Canadian funds

### B - Total revenue

The *Statistics Act* protects the confidentiality of information collected by Statistics Canada.

**Include:**

- sales of goods and services
- other operating revenue
- non-operating revenue

3. **Total revenue** → C3001 (CAN\$)

## C1 - Sales of selected environmental and clean technology goods (machinery, equipment and products)

- Please report domestic and export sales of selected environmental goods from Canadian locations
- Some goods listed may be used for more than one of the environmental functions listed. Please report sales under the environmental function category that best reflects the ultimate use of your product
- If your establishment provides environmental services, report sales of related machinery, equipment, and products in Section C2 (Sales of selected environmental and clean technology services)
- **Exclude** federal, provincial and territorial sales taxes and excise duties and taxes

### 4. Renewable energy production (Exclude monitoring and analysis equipment)

Prime mover	Machinery, equipment and products	Sales of machinery, equipment and products	
		Manufactured in Canada (CAN\$)	Manufactured outside Canada and imported for sale in Canada (CAN\$)
a) Wind	Wind turbine equipment, nacelle, blades, towers	C4001 <input type="text"/>	C4051 <input type="text"/>
	Switchgear, transformers	C4002 <input type="text"/>	C4052 <input type="text"/>
b) Biomass	Domestic woodstoves	C4003 <input type="text"/>	C4053 <input type="text"/>
	Biomass-fired industrial boilers	C4004 <input type="text"/>	C4054 <input type="text"/>
	Anaerobic digesters	C4005 <input type="text"/>	C4055 <input type="text"/>
c) Geothermal	Heat pumps, other equipment used in geothermal energy systems	C4006 <input type="text"/>	C4056 <input type="text"/>
d) Hydro	Turbines (Francis, Kaplan, Pelton, propeller), including components	C4007 <input type="text"/>	C4057 <input type="text"/>
	Generators (including components), valves, gates, transformers, switchgear	C4008 <input type="text"/>	C4058 <input type="text"/>
e) Solar	Active solar heating equipment (glazed flat plate collectors, glazed evacuated tubes/collectors, unglazed panels/collectors for heating pools, perforated cladding for solar air heating)	C4013 <input type="text"/>	C4063 <input type="text"/>
	Active solar-power generation equipment (concentrating mirrors, receivers)	C4014 <input type="text"/>	C4064 <input type="text"/>
	Photovoltaic energy equipment (photovoltaic cells, modules, panels/arrays, inverters for solar photovoltaic systems)	C4015 <input type="text"/>	C4065 <input type="text"/>
f) Other (please specify)	C4068 <input type="text"/>	C4017 <input type="text"/>	C4067 <input type="text"/>
<b>TOTAL</b>		C4016 <input type="text"/>	C4066 <input type="text"/>

5. Management of non-hazardous waste (Exclude monitoring and analysis equipment)

Machinery, equipment and products		Sales of machinery, equipment and products	
		Manufactured in Canada (CAN\$)	Manufactured outside Canada and imported for sale in Canada (CAN\$)
a) Collection	Collection vehicles for non-hazardous waste, recycling and organics	C5001 <input type="text"/>	C5051 <input type="text"/>
	Containers for collection of recycled materials and household organics, backyard composters, yard waste bags	C5002 <input type="text"/>	C5052 <input type="text"/>
b) Separating and sorting	Air classifier, magnetic separator, eddy current separator	C5003 <input type="text"/>	C5053 <input type="text"/>
c) Compaction	Balers, densifiers, compactors, shredders, granulators	C5004 <input type="text"/>	C5054 <input type="text"/>
d) Centralized biological reprocessing	Centralized composters (turned-windrow, aerated static pile, mechanically agitated in-vessel)	C5005 <input type="text"/>	C5055 <input type="text"/>
e) Disposal	Equipment for landfill leachate collection and containment	C5006 <input type="text"/>	C5056 <input type="text"/>
	Equipment for landfill gas management	C5007 <input type="text"/>	C5057 <input type="text"/>
	Equipment for thermal treatment (rotary kiln incinerator, mass burning, starved air incinerator, fluidized bed)	C5008 <input type="text"/>	C5058 <input type="text"/>
f) Other (please specify)	C5061 <input type="text"/>	C5010 <input type="text"/>	C5060 <input type="text"/>
<b>TOTAL</b>		C5009 <input type="text"/>	C5059 <input type="text"/>

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6. Management of industrial air pollution or flue gas (Exclude monitoring and analysis equipment)

Machinery, equipment and products		Sales of machinery, equipment and products	
		Manufactured in Canada (CAN\$)	Manufactured outside Canada and imported for sale in Canada (CAN\$)
a) Physical/chemical treatment	Filters (membrane, baghouse, granular bed), cyclones	C6001	C6051
	Electrostatic precipitator	C6002	C6052
	Scrubbers (Venturi, spray tower, mechanical, plate tower, packed tower)	C6003	C6053
	Waste gas absorber, waste gas flare/incinerator	C6004	C6054
	Industrial catalytic converter	C6005	C6055
	Pollutant recovery condenser	C6006	C6056
	Adsorbers	C6007	C6057
b) Other (please specify)	C6060	C6009	C6059
<b>TOTAL</b>		C6008	C6058

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**7. Monitoring and reduction of greenhouse gas emissions and air pollution  
(Include monitoring and analysis equipment)**

- If your establishment provides environmental services, report sales of related machinery, equipment, and products in Section C2 (Sales of selected environmental and clean technology services)

Machinery, equipment and products		Sales of related machinery, equipment, products and technologies		
		Manufactured in Canada (CAN\$)	Number of units	Proportion of total sales exported outside of Canada (CAN\$)
<b>a) Greenhouse gas emissions control</b>	Clean coal processing technologies	C6101 <input type="text"/>	C6201 <input type="text"/>	C6301 <input type="text"/>
	Carbon capture and sequestration technologies and storage	C6102 <input type="text"/>	C6202 <input type="text"/>	C6302 <input type="text"/>
	Other (please specify) C6996 <input type="text"/>	C6103 <input type="text"/>	C6203 <input type="text"/>	C6303 <input type="text"/>
<b>b) Air quality and air pollution</b>	Low emitting burners (e.g., low NOx, low SOx)	C6104 <input type="text"/>	C6204 <input type="text"/>	C6304 <input type="text"/>
	Other (please specify) C6997 <input type="text"/>	C6105 <input type="text"/>	C6205 <input type="text"/>	C6305 <input type="text"/>
<b>c) Monitoring and compliance</b>	Leak detection technologies (ultrasonic detection and measurement, gas leak detection)	C6106 <input type="text"/>	C6206 <input type="text"/>	C6306 <input type="text"/>
	Environmental measurement apparatus	C6107 <input type="text"/>	C6207 <input type="text"/>	C6307 <input type="text"/>
	Other (please specify) C6998 <input type="text"/>	C6108 <input type="text"/>	C6208 <input type="text"/>	C6308 <input type="text"/>
<b>d) Other (please specify)</b>	C6999 <input type="text"/>	C6109 <input type="text"/>	C6209 <input type="text"/>	C6309 <input type="text"/>
<b>TOTAL</b>		C6199 <input type="text"/>	C6299 <input type="text"/>	C6399 <input type="text"/>

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8. **Industrial wastewater treatment and municipal sewage treatment  
(Exclude monitoring and analysis equipment)**

Machinery, equipment and products		Sales of machinery, equipment and products	
		Manufactured in Canada (CAN\$)	Manufactured outside Canada and imported for sale in Canada (CAN\$)
<b>a) Physical/chemical treatment of industrial wastewater</b>	Tanks (including components) for dilution/equalization, neutralization, sedimentation, chemical precipitation	C7001	C7051
	Oil separator/skimmer	C7002	C7052
	Ion exchange bed	C7003	C7053
	Air stripping tank/column	C7004	C7054
	Liquid extraction column	C7005	C7055
	Micro-porous membrane adsorber	C7006	C7056
	Equipment for advanced chemical oxidation/UV radiation	C7007	C7057
	Pre-treatment filters	C7008	C7058
	Chemicals used in industrial wastewater treatment	C7017	C7067
<b>b) Centralized physical/chemical and biological treatment of sewage</b>	Intake screen	C7009	C7059
	Air sparging grit chamber	C7010	C7060
	Oil separator/skimmer	C7011	C7061
	Tanks (including components) for sedimentation, chemical precipitation/flocculation, aerobic biological treatment, aeration, clarification, disinfection	C7012	C7062
	Membrane bioreactor	C7013	C7063
	Trickling filter	C7014	C7064
	Anaerobic digester	C7015	C7065
	Chemicals used in municipal sewage treatment	C7018	C7068
<b>c) Other (please specify)</b>	C7070	C7019	C7069
<b>TOTAL</b>		C7016	C7066

9. **Remediation of ground water, surface water and leachate  
(Exclude monitoring and analysis equipment)**

- If your establishment provides environmental services, report sales of related machinery, equipment, and products in Section C2 (Sales of selected environmental and clean technology services)

Remediation technology		Sales of machinery, equipment and products	
		Manufactured in Canada (CAN\$)	Manufactured outside Canada and imported for sale in Canada (CAN\$)
<b>a) In situ biological treatment</b>	Enhanced bioremediation, phytoremediation	C8001 <input type="text"/>	C8051 <input type="text"/>
<b>b) Ex situ biological treatment</b>	Bioreaction	C8002 <input type="text"/>	C8052 <input type="text"/>
<b>c) In situ physical/chemical treatment</b>	<ul style="list-style-type: none"> <li>• Air sparging, bioslurping, chemical oxidation, directional wells, dual phase extraction, thermal treatment, hydrofracturing enhancements, in-well air stripping, passive/reactive treatment walls</li> <li>• Include sales of chemicals for remediation of ground water, surface water and leachate</li> </ul>	C8003 <input type="text"/>	C8053 <input type="text"/>
<b>d) Ex situ physical/chemical treatments (assume pumping)</b>	<ul style="list-style-type: none"> <li>• Adsorption/absorption, advanced oxidation, air stripping, ion exchange, precipitation/flocculation/coagulation, separation, sprinkler irrigation</li> <li>• Include sales of chemicals for remediation of ground water, surface water and leachate</li> </ul>	C8004 <input type="text"/>	C8054 <input type="text"/>
<b>e) Containment</b>	Physical barriers, deep well injection	C8005 <input type="text"/>	C8055 <input type="text"/>
<b>f) Air emissions/off-gas treatment</b>	Oxidation, scrubbing, vapour phase carbon adsorption	C8006 <input type="text"/>	C8056 <input type="text"/>
<b>g) Other (please specify)</b>	C8059 <input type="text"/>	C8008 <input type="text"/>	C8058 <input type="text"/>
<b>TOTAL</b>		C8007 <input type="text"/>	C8057 <input type="text"/>

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**10. Remediation of soil, sediment and sludge  
(Exclude monitoring and analysis equipment)**

- If your establishment provides environmental services, report sales of related machinery, equipment, and products in Section C2 (Sales of selected environmental and clean technology services)

Remediation technology		Sales of machinery, equipment and products	
		Manufactured in Canada (CAN\$)	Manufactured outside Canada and imported for sale in Canada (CAN\$)
<b>a) In situ biological treatment</b>	Bioventing, enhanced bioremediation, phytoremediation	C9001 <input type="text"/>	C9051 <input type="text"/>
<b>b) Ex situ biological treatment</b>	Biopiles, composting, landfarming, slurry phase biological treatment	C9002 <input type="text"/>	C9052 <input type="text"/>
<b>c) In situ physical/chemical treatment</b>	<ul style="list-style-type: none"> <li>• Chemical oxidation, fracturing, soil flushing, soil vapour extraction, solidification/stabilization</li> <li>• Include sales of chemicals for remediation of soil, sediment and sludge</li> </ul>	C9003 <input type="text"/>	C9053 <input type="text"/>
<b>d) Ex situ physical/chemical treatment</b>	<ul style="list-style-type: none"> <li>• Chemical extraction, chemical reduction/oxidation, dehalogenation, separation, soil washing, solidification/stabilization</li> <li>• Include sales of chemicals for remediation of soil, sediment and sludge</li> </ul>	C9004 <input type="text"/>	C9054 <input type="text"/>
<b>e) In situ thermal treatment</b>	Hot air injection, electrical resistance	C9005 <input type="text"/>	C9055 <input type="text"/>
<b>f) Ex situ thermal treatment</b>	Incineration, pyrolysis, thermal desorption	C9006 <input type="text"/>	C9056 <input type="text"/>
<b>g) Containment</b>	Landfill cap, landfill cap enhancements/alternatives	C9007 <input type="text"/>	C9057 <input type="text"/>
<b>h) Other (please specify)</b>	C9060 <input type="text"/>	C9009 <input type="text"/>	C9059 <input type="text"/>
<b>TOTAL</b>		C9008 <input type="text"/>	C9058 <input type="text"/>

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11. Smart grid and energy storage  
(Include monitoring and analysis equipment)

Machinery, equipment and products		Sales of related machinery, equipment, products and technologies					
		Manufactured in Canada (CAN\$)	Number of units	Proportion of total sales exported outside of Canada (CAN\$)			
a) Demand management	Smart inverters	C7101		C7201		C7301	
	Smart meters and devices	C7102		C7202		C7302	
	Phasor measurement units	C7103		C7203		C7303	
	Management systems (software)	C7104		C7204		C7304	
	Other (please specify) C7997	C7105		C7205		C7305	
b) Energy storage	Flywheels	C7106		C7206		C7306	
	Equipment for pumped hydro systems	C7107		C7207		C7307	
	Equipment for compressed air systems	C7108		C7208		C7308	
	Advanced batteries (e.g., NiCd, NiMH, Li-ion, NaS, NaNiCl, hybrid flow, redox flow, hydrogen storage, synthetic natural gas)	C7109		C7209		C7309	
	Fuel cells	C7110		C7210		C7310	
	Thermal storage systems	C7111		C7211		C7311	
	Double-layer capacitors (DLC)	C7112		C7212		C7312	
	Superconducting magnetic energy storage (SMES)	C7113		C7213		C7313	
	Other (please specify) C7998	C7114		C7214		C7314	
c) Other (please specify)	C7999		C7215		C7315		
<b>TOTAL</b>		C7199		C7299		C7399	

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12. **Bioenergy and biomaterial production.**  
**(Exclude monitoring and analysis equipment)**

- Exclude sales of final-product biofuels.

Machinery, equipment and products		Sales of related machinery, equipment, products and technologies		
		Manufactured in Canada (CAN\$)	Number of units	Proportion of total sales exported outside of Canada (CAN\$)
<b>a) Bioenergy (plants and equipment)</b>	Mixers/centrifuges	C8101 <input type="text"/>	C8201 <input type="text"/>	C8301 <input type="text"/>
	Filtration systems	C8102 <input type="text"/>	C8202 <input type="text"/>	C8302 <input type="text"/>
	Biofuel reactors (distillation towers, digesters)	C8103 <input type="text"/>	C8203 <input type="text"/>	C8303 <input type="text"/>
	Washers	C8104 <input type="text"/>	C8204 <input type="text"/>	C8304 <input type="text"/>
	Dryers	C8105 <input type="text"/>	C8205 <input type="text"/>	C8305 <input type="text"/>
	Heaters	C8106 <input type="text"/>	C8206 <input type="text"/>	C8306 <input type="text"/>
	Storage systems	C8107 <input type="text"/>	C8207 <input type="text"/>	C8307 <input type="text"/>
	Additives/catalysts (e.g., sodium hydroxide (NaOH), potassium hydroxide (KOH))	C8108 <input type="text"/>	C8208 <input type="text"/>	C8308 <input type="text"/>
	Shredders, chippers	C8109 <input type="text"/>	C8209 <input type="text"/>	C8309 <input type="text"/>
	Other (please specify) C8997 <input type="text"/>	C8110 <input type="text"/>	C8210 <input type="text"/>	C8310 <input type="text"/>
<b>b) Biomaterials</b>	Biofoam (insulation) and biorubber	C8111 <input type="text"/>	C8211 <input type="text"/>	C8311 <input type="text"/>
	Biocomposites and biofibres	C8112 <input type="text"/>	C8212 <input type="text"/>	C8312 <input type="text"/>
	Biopolymers and intermediates	C8113 <input type="text"/>	C8213 <input type="text"/>	C8313 <input type="text"/>
	Biodegradable lubricants, bio-based lubricants, wax esters, bioadhesives, bio-based acetic and succinic acids, glycerol, methanol	C8114 <input type="text"/>	C8214 <input type="text"/>	C8314 <input type="text"/>
	Other (please specify) C8998 <input type="text"/>	C8115 <input type="text"/>	C8215 <input type="text"/>	C8315 <input type="text"/>
<b>c) Other (please specify)</b>	C8999 <input type="text"/>	C8116 <input type="text"/>	C8216 <input type="text"/>	C8316 <input type="text"/>
<b>TOTAL</b>	C8199 <input type="text"/>	C8299 <input type="text"/>	C8399 <input type="text"/>	

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## C2 - Sales of selected environmental and clean technology services

- Please report domestic and export sales of selected environmental and clean technology services from Canadian locations
- **Include** sales of related machinery, products and equipment
- **Exclude** federal, provincial and territorial sales taxes and excise duties and taxes

### 13. Site remediation services and environmental emergency response services

#### Site remediation services

Management of a contaminated site, for prevention, minimization, or mitigation of damage to human health or the environment. Services pertain to remediation of the air, soil, ground and/or surface water (fresh or salt). Remediation options may include, but are not limited to, direct physical actions, such as treatment, removal, or destruction of contaminants, other on-site risk management solutions, such as capping or containment of contaminants or isolation of the site.

#### Control, containment and monitoring services

Management of a contaminated site, in accordance with a remediation plan, involving (1) operation and maintenance of equipment and/or technologies on the site for the purpose of preventing additional, or wider, contamination on the site or the movement of contaminants from the site; (2) monitoring of the site to determine the nature and extent of contamination at the site, the effectiveness of any remedial activities, emissions from the site or remedial technologies and the impacts of the contaminants on the environment or human health; and (3) controlling unauthorized access to the site.

#### Environmental emergency response services

Development and/or implementation of rapid response plans and activities to deal with various types of environmental emergencies (e.g., fuel and chemical spills and incidents involving dangerous goods and hazardous materials).

Type of service	Sales of services (CAN\$)
a) In situ remediation of soil, sediment, sludge	C1001 <input type="text"/>
b) Ex situ remediation of soil, sediment, sludge	C1002 <input type="text"/>
c) In situ remediation of ground water, surface water, and leachate	C1003 <input type="text"/>
d) Ex situ remediation of ground water, surface water, and leachate	C1004 <input type="text"/>
e) Remediation of air or off-gas	C1005 <input type="text"/>
f) Control, containment and monitoring services (air, water, soil)	C1006 <input type="text"/>
g) Environmental emergency response services	C1007 <input type="text"/>
<b>TOTAL</b>	C1008 <input type="text"/>

14. Energy efficiency services

Type of service		Sales of services		
		Domestic sales of services (CAN\$)	Number of contracts	Exported services (CAN\$)
<b>a) Services</b>	Green building certification	C4101 <input type="text"/>	C4201 <input type="text"/>	C4301 <input type="text"/>
	Energy efficiency product certification services (e.g., Energy Star®, Energuide®)	C4102 <input type="text"/>	C4202 <input type="text"/>	C4302 <input type="text"/>
	Home energy audit/air leakage testing	C4103 <input type="text"/>	C4203 <input type="text"/>	C4303 <input type="text"/>
	Energy efficiency consulting services	C4104 <input type="text"/>	C4204 <input type="text"/>	C4304 <input type="text"/>
	Other (please specify) C4998 <input type="text"/>	C4105 <input type="text"/>	C4205 <input type="text"/>	C4305 <input type="text"/>
<b>b) Other (please specify)</b>	C4999 <input type="text"/>	C4106 <input type="text"/>	C4206 <input type="text"/>	C4306 <input type="text"/>
<b>TOTAL</b>		C4199 <input type="text"/>	C4299 <input type="text"/>	C4399 <input type="text"/>

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15. Monitoring and reduction of greenhouse gas emissions and air pollution services

Type of service		Sales of services		
		Domestic sales of services (CAN\$)	Number of contracts	Exported services (CAN\$)
<b>a) Greenhouse gas emissions management services</b>	Emissions trading services, generation of compliance units, surplus allowances, emissions performance credits, offset credits	C6401	C6501	C6601
	Preparation of emissions reports and verification services	C6402	C6502	C6602
	Allowance auctioning services, exchange platform provision services	C6403	C6503	C6603
	Market monitoring services	C6404	C6504	C6604
	Offset protocol development and validation services	C6405	C6505	C6605
	Development of compliance systems, electronic emissions reporting systems	C6406	C6506	C6606
	Other (please specify) C6993	C6407	C6507	C6607
<b>b) Air quality management services</b>	Measuring and monitoring	C6408	C6508	C6608
	Modelling and mapping	C6409	C6509	C6609
	Risk assessment and management	C6410	C6510	C6610
	Development of compliance systems, electronic emissions reporting systems	C6411	C6511	C6611
	Other (please specify) C6994	C6412	C6512	C6612
<b>c) Other (please specify)</b> C6995	C6413	C6513	C6613	
<b>TOTAL</b>	C6499	C6599	C6699	

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### C3 - Total sales of environmental and clean technology goods and services

- Include sales of all goods (machinery, equipment, products) and services

16. Total sales of environmental goods and services  
(sum of questions 4 to 15)

(CAN\$)

→ C3002

### D - Exports of environmental and clean technology goods and services

17. Did this establishment receive revenue from clients outside Canada for the export of environmental goods and/or services?

- C1201 1  Yes - Go to question 18  
3  No - Go to question 20

18. Total Exports: Please report sales of exported goods and/or services included in Total sales reported in question 16.

(CAN\$)

→ C1301

19. Please provide a percentage breakdown of exports by country.

Country	Percentage (%)
a) United States	C1401 <input type="text"/> <input type="text"/> <input type="text"/> <input type="text"/> %
b) Mexico	C1402 <input type="text"/> <input type="text"/> <input type="text"/> <input type="text"/> %
c) Other countries (please specify) → C1403 <input type="text"/>	C1404 <input type="text"/> <input type="text"/> <input type="text"/> <input type="text"/> %
→ C1405 <input type="text"/>	C1406 <input type="text"/> <input type="text"/> <input type="text"/> <input type="text"/> %
→ C1407 <input type="text"/>	C1408 <input type="text"/> <input type="text"/> <input type="text"/> <input type="text"/> %
→ C1409 <input type="text"/>	C1410 <input type="text"/> <input type="text"/> <input type="text"/> <input type="text"/> %
→ C1411 <input type="text"/>	C1412 <input type="text"/> <input type="text"/> <input type="text"/> <input type="text"/> %
→ C1413 <input type="text"/>	C1414 <input type="text"/> <input type="text"/> <input type="text"/> <input type="text"/> %
→ C1415 <input type="text"/>	C1416 <input type="text"/> <input type="text"/> <input type="text"/> <input type="text"/> %
→ C1417 <input type="text"/>	C1418 <input type="text"/> <input type="text"/> <input type="text"/> <input type="text"/> %
<b>TOTAL</b>	<b>100%</b>

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## E - Employment

20. For the reporting period identified in Section A, is your establishment's total revenue generated from the sales of environmental or clean technology goods and services?

- C9901 1  Yes - *If yes, please answer only Question A.*  
 3  No - *If no, please answer both A and B:*

	Number	Percent
A) Please report the <b>total</b> number of full-time equivalents (FTE)* at your establishment :	C9902 <input type="text"/>	
B) Please estimate the number (or percent) of full-time equivalents (FTE)* involved in producing or providing the environmental or clean technology goods and services sold by your establishment :	C9904 <input type="text"/>	C9905 <input type="text"/> <input type="text"/> <input type="text"/> <input type="text"/> %

\* Full-time equivalent (FTE): the equivalent of one full-time (at least 30 hours per week) position, which may comprise several part-time or temporary positions, occupied by more than one employee.

## F - Additional information

21. Are there other establishments in your company?

- C1501 1  Yes - *Go to question 22*  
 3  No - *Go to question 23*

22. Please provide the name and address of other establishments in your company that are operating in Canada and are involved in manufacturing or importing environmental or clean technology goods or providing environmental or clean technology services.

Name of establishment		Address	
C1601	<input type="text"/>	C1602	<input type="text"/>
C1603	<input type="text"/>	C1604	<input type="text"/>
C1605	<input type="text"/>	C1606	<input type="text"/>
C1607	<input type="text"/>	C1608	<input type="text"/>
C1609	<input type="text"/>	C1610	<input type="text"/>
C1611	<input type="text"/>	C1612	<input type="text"/>



23. Please list any environmental goods or services that should be added to this survey.

Additional environmental goods and services	
C1701	<input type="text"/>
C1702	<input type="text"/>
C1703	<input type="text"/>
C1704	<input type="text"/>

**Additional Market Information**

The purpose of the following questions is for Statistics Canada to obtain specific information that could be helpful in conducting this survey in the future.

24. Do you know other Canadian businesses (partner, competitor or other) that also produce or provide environmental or clean technology goods or services? These other Canadian businesses do not have to be in your industry or have the same environmental or clean technology activities that your business has.

C9801 1  Yes - *If yes, please answer Question 25*  
3  No - *If no, please proceed to Question 26*

25. a) Approximately how many of these Canadian businesses can you name?

C9802

b) Please provide the names and, if possible, the contact details (address, telephone number) for a maximum of four of these businesses. The information you provide will remain confidential under the *Statistics Act*.

C9803

C9804

C9805

C9806

26. In your opinion, approximately how many Canadian businesses with activities in environmental goods or services or in clean technology, would be able to name **your** business as one dealing with environmental goods or services, or clean technology?

C9807

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